



Distribution Center • 315 E Washington ST • Starke, FL 32091
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Distributor Questionnaire

General Company Information:

Company Name: _____
Contact: _____ Title: _____
Phone number: _____ Fax number: _____
Email address: _____
Website address: _____

Mailing address:

Shipping address:

Detailed Company Information:

Size of Company (approximate gross sales): _____
Length of Time Company Has Been Established: _____
Amount of Sales People in Office Selling by Telephone: _____
Amount of Sales People Selling to Customers in Person: _____
Does the Company resale to Other Dealers: _____
What is the Target Industries of the Company: _____

What is the Company Sales Territory: _____

What Products and/or Supplies Does the Company Sell: _____

List Other Major Companies You Represent: _____

Please fax **(352)–622–1875** or mail this form back to Atlantic Publishing Company
at your earliest convenience.

*** In accordance with Florida State tax laws, if you wish to have merchandise drop-shipped into the state of Florida, we must charge sales tax, even if your business is located in a different state. The reason for this is because the tax must be taken from the place of exchange. If there are any questions on these laws, please contact the Department of Revenue. Thank you. ***